

JAMES CARTER

16TH APRIL 2019 / 24TH JUNE 2019



James Carter Photography is celebrating 25 years in the Portrait Business. Within this time James has devised many great sales techniques and tips which have added many thousands of pounds profit to his established studio and now he is willing to share this valuable knowledge with you.

Winner of The National Kodak of the Year Award, Post Chairman of the London Portrait Group and Business Speaker at many seminars including the SWPP Convention, James has a wealth of experience to offer the delegates of his courses.

Get Carter!

Increasing your Sales

'Following on from his past 16 sellout courses'

During the course James will teach you how to increase your customers with a unique testimonial technique.

He will share with you tips and techniques gathered over twenty five years that can double, treble or even quadruple your sales.

You will learn the positive words to use and the negative ones to avoid.

Also shown will be how to read your customers body language and improve your own.

You will leave this course more confident in the viewing room resulting in an increase in sales! Don't just take our word for it, here is what past attendees have thought about the course...

'Most constructive training day I've ever been on' - Graeme Comes

'Been using the selling tips, first 4 viewings 3 @ £695 and 1 @ £495, just love it' - David Lowerson

'Booked a holiday with the money made' - Azeem Jiwaji

1
Day Course
£175 + VAT

Course Details

Where:

Fresh Academy

**Unit E, Penfold Trading Est,
Imperial Way, Watford,
Hertfordshire WD24 4YY.**

When:

16th April & 24th June 2019

What time:

10.00am - 5.30pm

What to bring:

**Your current studio price list
and any other company
literature you may have.**

Want more info:

Call 01923 234 556

T&C's

A non refundable booking deposit of £50 per person will be charged on receipt of your booking; the balance will automatically be charged two weeks prior to the course.

At least 30 days notice is required for cancellations, otherwise the full fee will become due. In the event that a course is postponed or cancelled by CCC, our liability is limited to a refund of monies paid.

To book a course/s please complete the section below

Company name: _____

Your Name: _____ Position in Company: _____

Contact Tel: _____ Email: _____

I would like to book _____ places @ the cost of £160 + VAT per person

Delegate 1: Name: _____

Mobile: _____

Email: _____

Delegate 2: Name: _____

Sub Total £ _____

Mobile: _____

VAT @ 20% £ _____

Email: _____

Total £ _____

I wish to charge this order to my CCC account: Yes / No

I wish to use this Credit / Debit Card: Card Type: _____

Card Number: _____ / _____ / _____ / _____ Exp: _____

Issue Number: _____ Security Number: _____

Registered Post Code: _____ House Number: _____

I wish to book this course and agree to the T&C's shown;

Name: _____ Date: _____ Sign: _____

When completed please email form back to tania@cccuk.co or fax to 01923 225 644